

Jet Reports

for Dynamics Business Central and Wiise

Financial Sample Report

Cronus Australia Limited

FINANCE REPORT

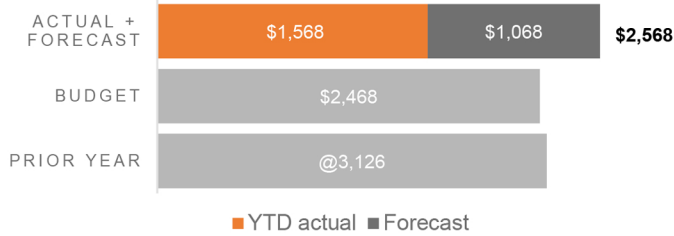
For the Period
JANUARY 2020

EXECUTIVE SUMMARY

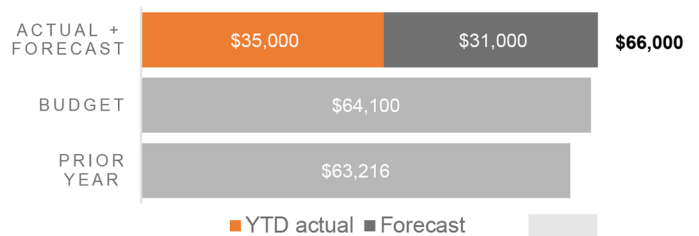


FINANCIAL KPIs (\$'000)

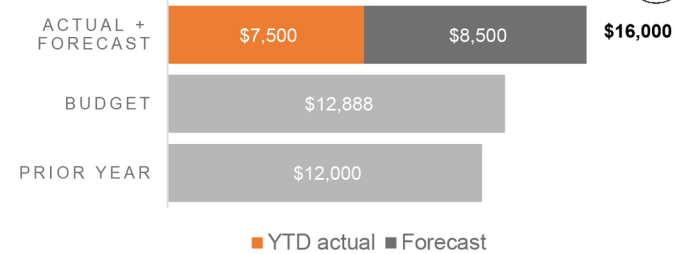
EBITDA FY ↑



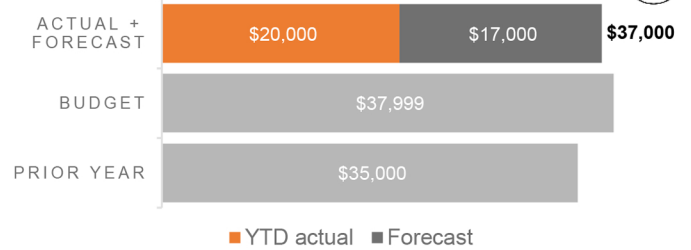
TBD (EBIT) ↓



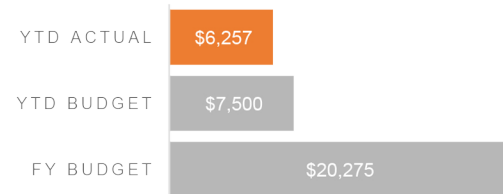
TOTAL LABOUR FY ↑



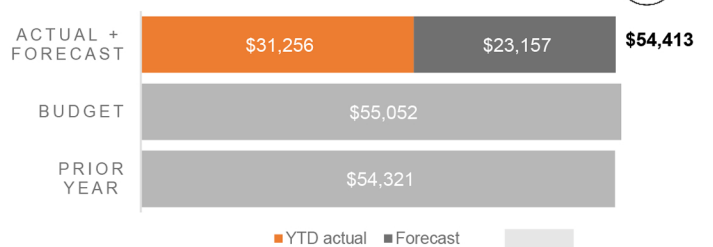
REVENUE FY ↓



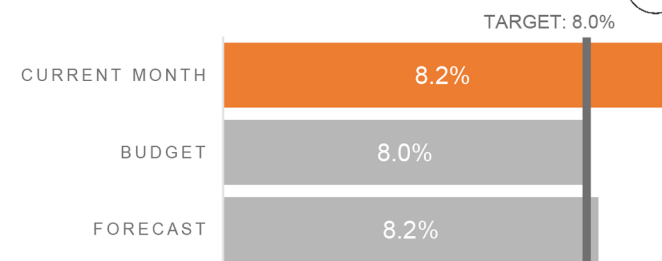
CAPEX SPEND ↑



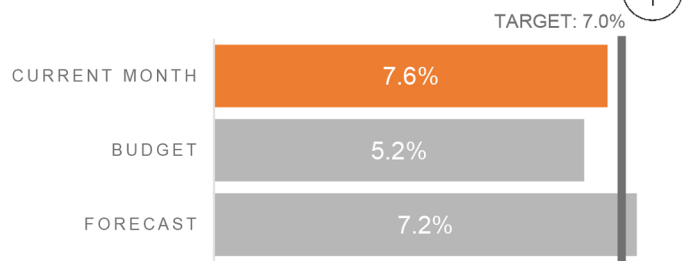
OPEX FY ↑



ROA (ROLLING 12 MONTHS) ↑



ROCE (ROLLING 12 MONTHS) ↑



* Up, down arrows only if variances greater than 5% to budget

** All forecast numbers are Full Year position as at [DATE]

FINANCIALS

Income Statement

For period ending XX

Commentary

- Revenue is \$XXX, X% above budget
- Profit from Operating Activities is \$XXX, X% above budget
- Overall commentary on financial performance YTD as well as for the Month
-

\$000	Current Month				Year to date			
	Actual	Budget	Variance to budget	Prior year	Actual	Budget	Variance to budget	Prior year
Software Income								
Consulting Income								
Other Income								
Operating Income								
Employee benefit expenses								
<i>Employee benefit expense as a % of revenue</i>								
Maintenance expenses								
Other operating expenses								
Operating expenses								
Profit from operating activities								
<i>Profit from operating activities as a % of revenue</i>								
Depreciation, amortisation and impairment expenses								
Other (income) and expenses								
Profit before finance costs and tax								
<i>Profit before finance costs and tax as a % of revenue</i>								
Net finance costs								
Profit before income tax								
<i>Profit before income tax as a % of revenue</i>								
Income tax expenses								
Profit for the period attributable to the shareholders of the Company								
<i>Profit for the period attributable to the shareholders of the Company as a % of revenue</i>								

Full Year Forecast

For period ending XX

Commentary

- Full year revenue is forecasted to be \$XXX, X% above budget
- Full year Profit from Operating Activities is forecasted to be \$XXX, X% above budget
- Market guidance for Profit if applicable or say that it is Budget or Prior Year
- Commentary on overall outlook

\$000	Full year Forecast (current month)	Change from prior month	Full year Budget	Variance to Budget	FY Prior Year Actuals
Software Income					
Consulting income					
Other income					
Operating Income					
Employee benefit expenses					
<i>Employee benefit expense as a % of revenue</i>					
Maintenance expenses					
Other operating expenses					
Operating expenses					
Profit from operating activities					
<i>Profit from operating activities as a % of revenue</i>					
Depreciation, amortisation and impairment expenses					
Other (income) and expenses					
Profit before finance costs and tax					
<i>Profit before finance costs and tax as a % of revenue</i>					
Net finance costs					
Profit before income tax					
Income tax expenses					
Profit for the period attributable to the shareholders of the Company					
<i>Profit for the period attributable to the shareholders of the Company as a % of revenue</i>					

Statement of Cash Flows

As at XX

\$000	Current Month Actual	YTD Actual	FY Budget	FY Forecast
CASH FLOWS FROM OPERATING ACTIVITIES				
<i>Cash was provided from:</i>				
Receipts from customers				
<i>Cash was applied to:</i>				
Payments to suppliers and employees				
Interest paid				
Taxes paid				
Net cash flows from operating activities				
CASH FLOWS FROM INVESTING ACTIVITIES				
<i>Cash was provided from:</i>				
Sale of assets				
<i>Cash was applied to:</i>				
Investment on joint venture				
Acquisition in investment property				
Acquisition of other assets				
Net cash flows from investing activities				
CASH FLOWS FROM FINANCING ACTIVITIES				
<i>Cash was provided from:</i>				
Net proceeds from loans and borrowing				
<i>Cash was applied to:</i>				
Net repayment of loans and borrowings				
Dividends paid				
Net cash flows used in financing activities				
Net (decrease)/increase in cash balances				
Cash and cash equivalents at beginning of period				
Cash and cash equivalents at the end of period				

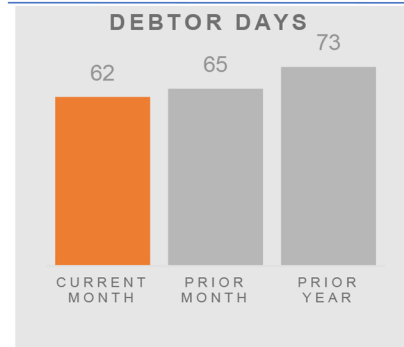
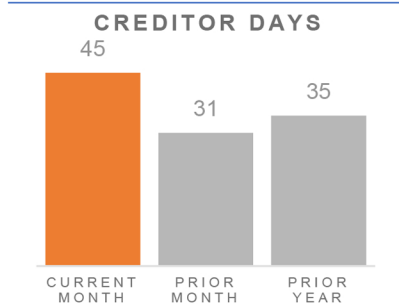
Statement of Financial Position

As at XX

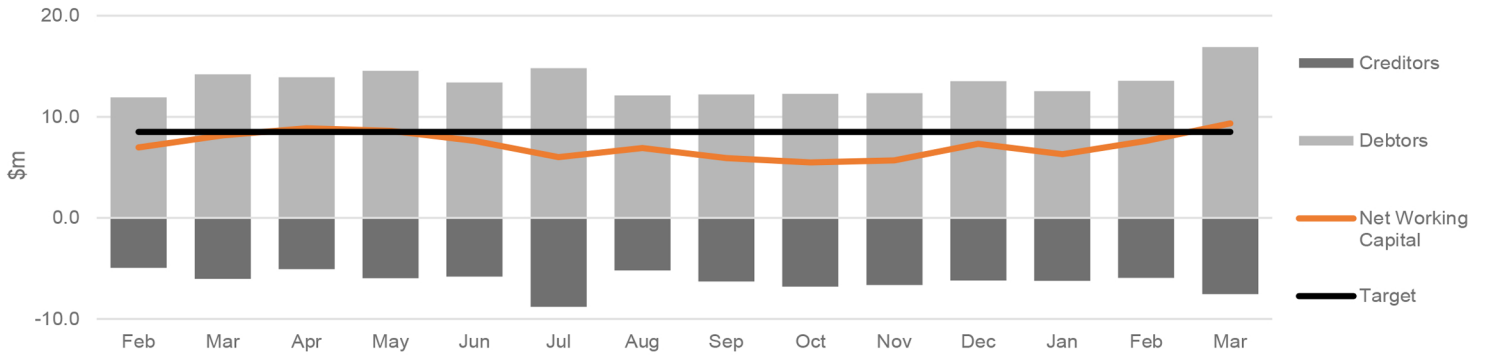
\$000	Current month	6 months ago	1 year ago
EQUITY			
NON-CURRENT LIABILITIES			
Loans and borrowings			
Other non-current liabilities			
CURRENT LIABILITIES			
Bank overdraft			
Taxation payable			
Trade and other payables			
TOTAL EQUITY AND LIABILITIES			
NON-CURRENT ASSETS			
Fixed Assets			
Buildings			
Equipment			
Motor Vehicles			
Other			
Other non-current assets			
CURRENT ASSETS			
Cash and cash equivalents			
Trade and other receivables			
TOTAL ASSETS			

Working Capital

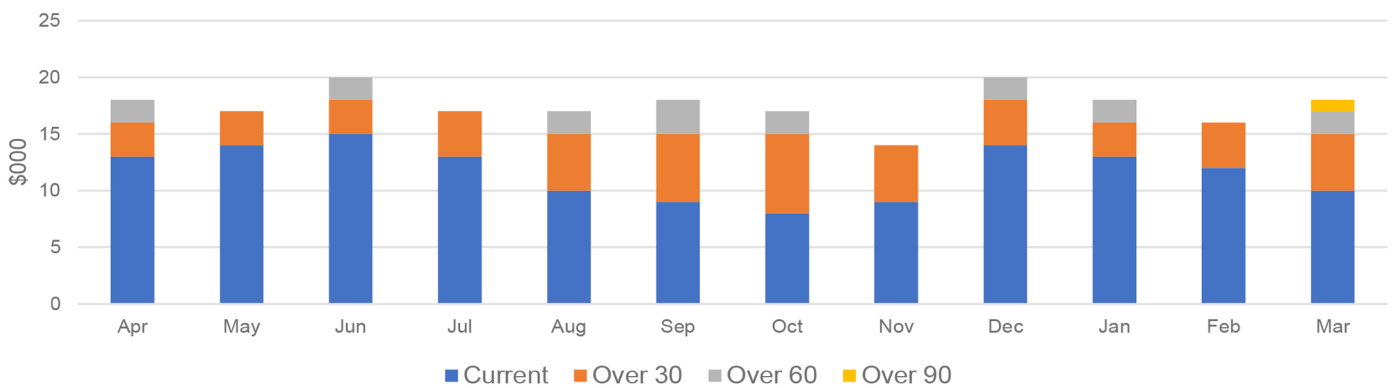
	This Mth	Prior Mth	Debtors Ageing		
Debtors	12,300	11,600	Days Past	This Mth	Prior Mth
Creditors	11,200	11,200	0-30	2,113	1,600
Cash	6,500	6,500	31-60	850	652
Net Working Capital	7,600	6,900	>60	22	12



NET DEBTORS/CREDITORS WORKING CAPITAL (12 MONTHS ROLLING)



AGEING DEBTORS



SUMMARIES BY DEPARTMENT

Bus Operations

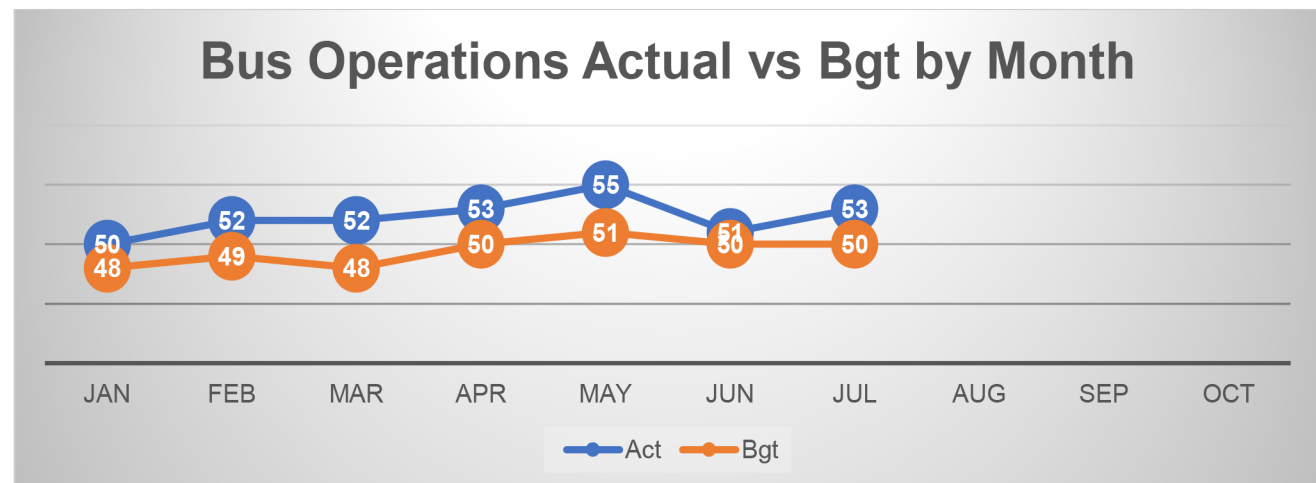
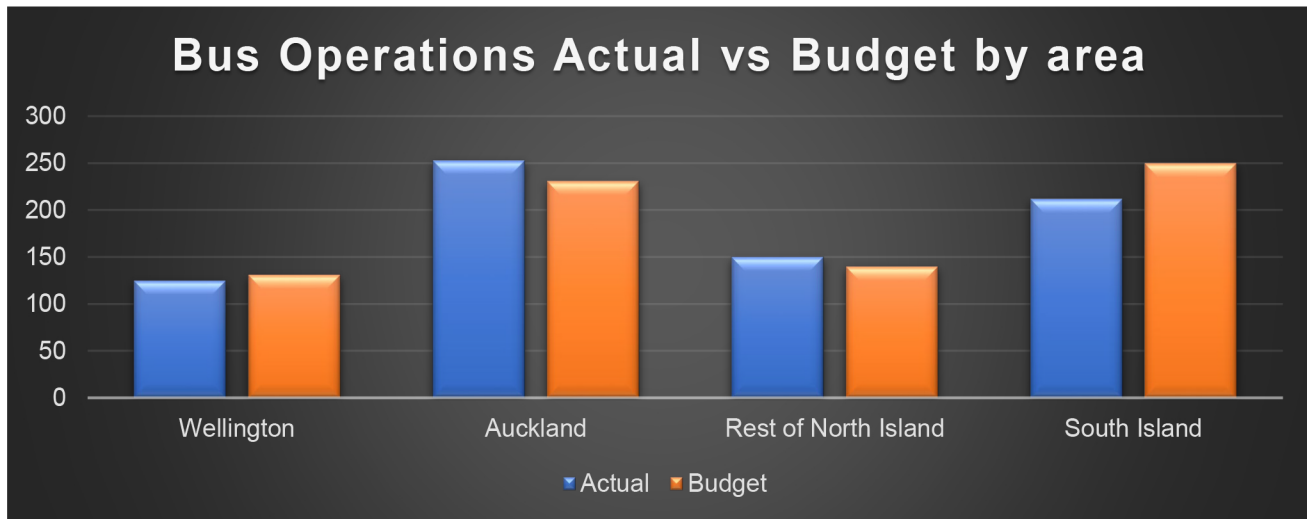
Corporate services	Current month (\$000)				YTD (\$000)				Forecast (\$000)		
	Actual	Budget	Variance to budget	Prior year	Actual	Budget	Variance to budget	Prior year	Full year budget	Full year forecast	Variance
Total revenue											
Total cost											
Labour costs											
Occupancy expenses											
Other expenses											
EBITDA											
Depreciation											
EBIT											
FTE number											
<i>Labour as % of Revenue</i>											

Monthly Commentary

-
-

YTD and Forecast Commentary

-
-



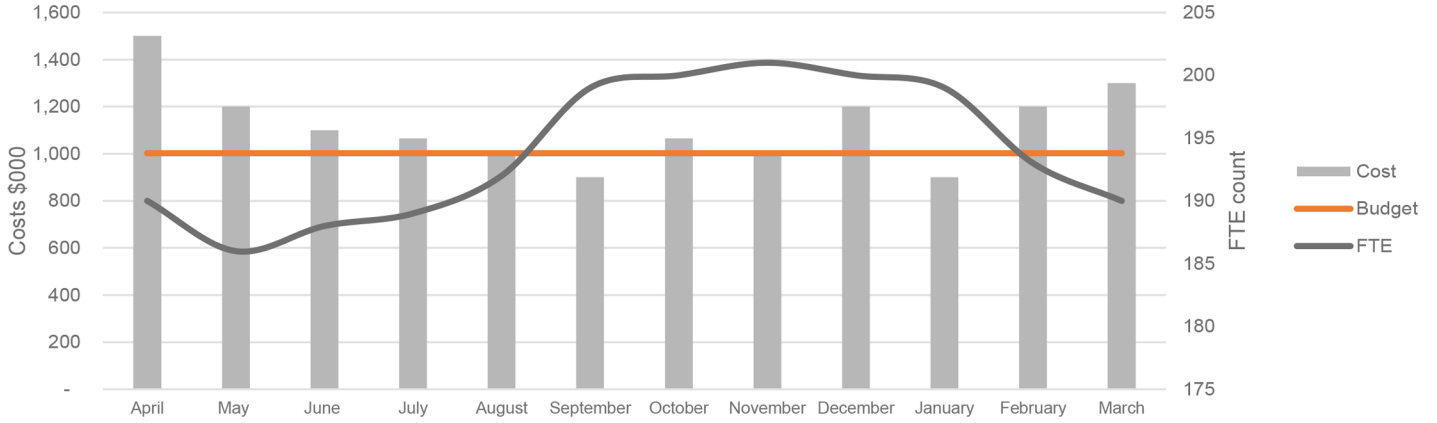
EXPENDITURE

Employee Costs

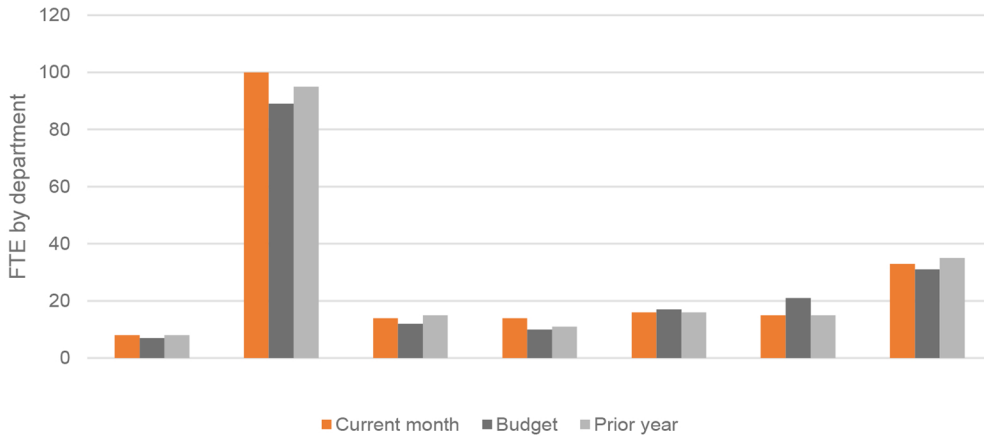
Commentary

-
-

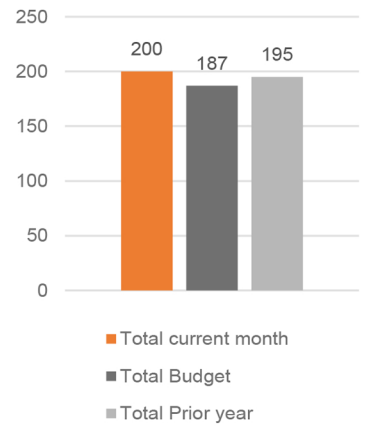
PRIOR 12 MONTHS EMPLOYEE COSTS



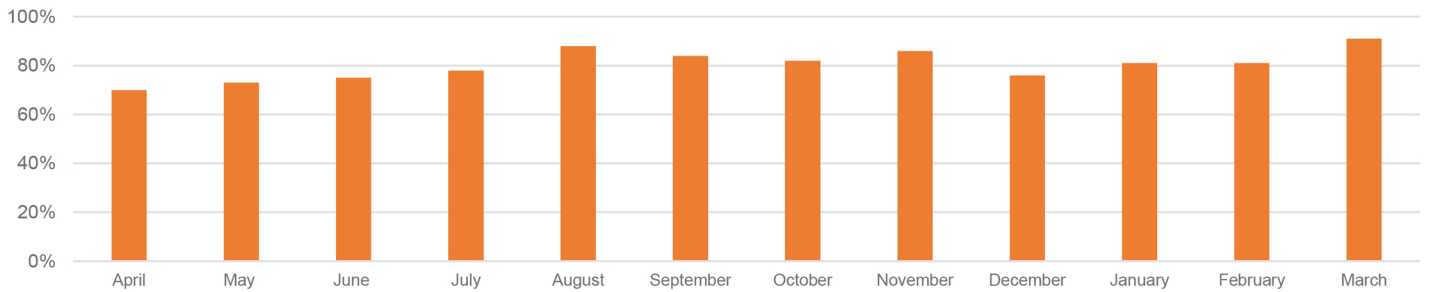
FTE BY DEPARTMENT



TOTAL FTE



HOURS WORKED/HOURS PAID FOR 12 MONTHS



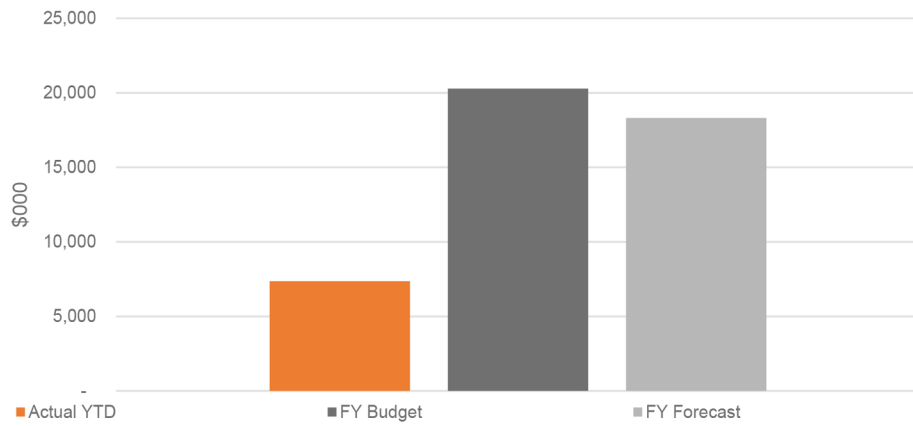
Capital Expenditure

Commentary

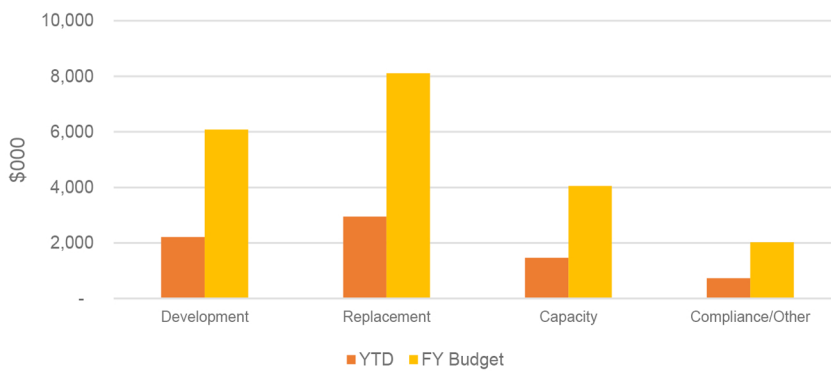
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Capital expenditure to date

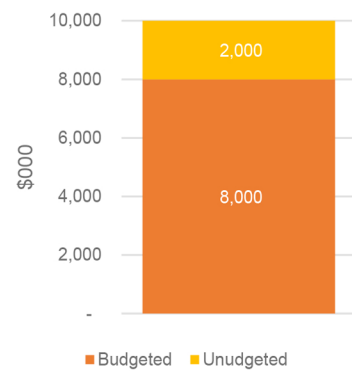
CAPEX SPEND YTD / FY



CAPEX SPEND BY TYPE YTD



CAPEX SPEND YTD



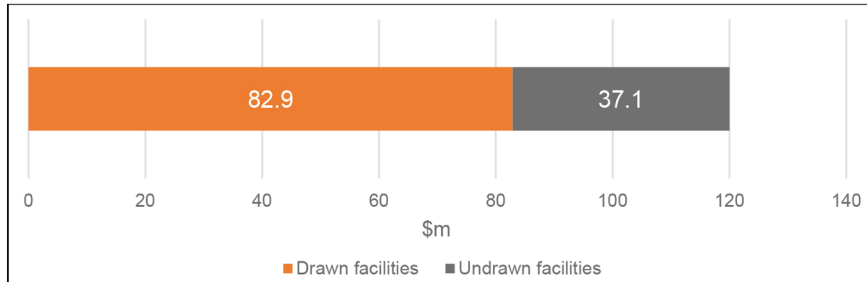
TREASURY

Treasury position

Commentary

- Overall Treasury compliance summary
-
-

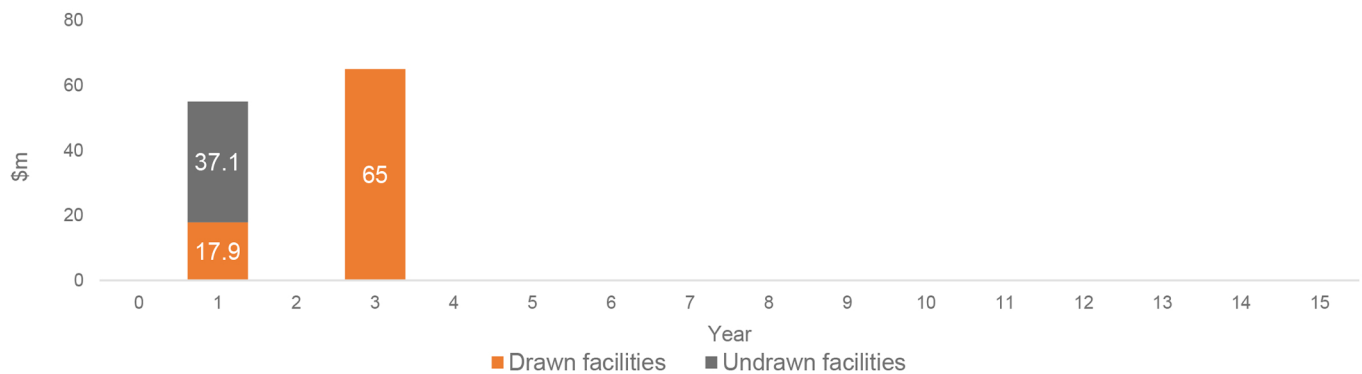
Headroom available



Banking covenants

	Covenant	Actual for month		6 month forecast	
Interest cover ratio	Must be above 3	10.3	●	X	●
Leverage (Debt / EBITDA)	Must be below 4.5	1.9	●	X	●
Equity ratio	Must be above 0.45	0.691	●	X	●
Liquidity Ratio	Must be above 110%	115%	●	X	●

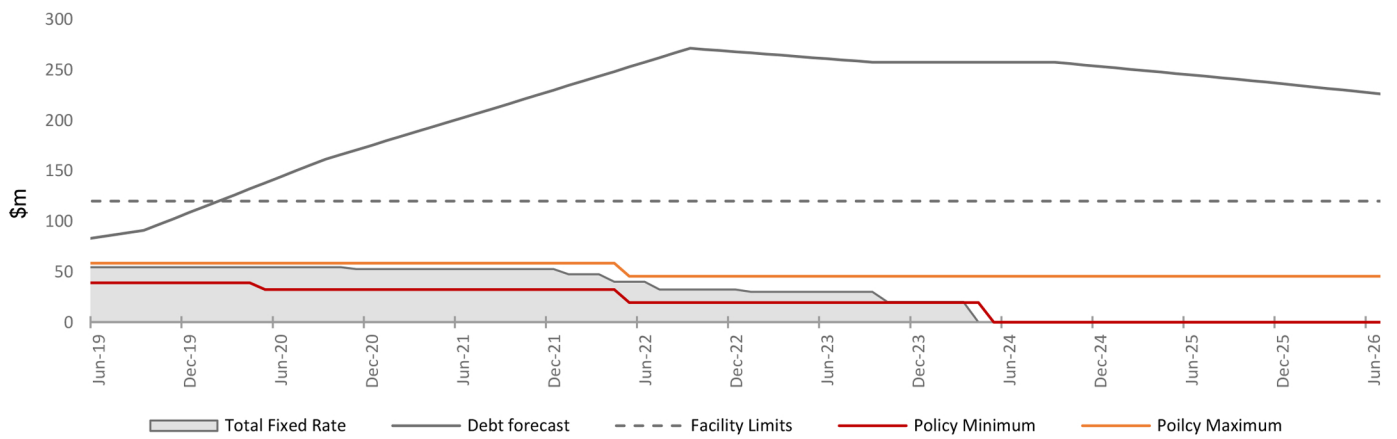
Funding risk maturity timeline



Funding policy compliance

Period start	Period end	Maturing in period	Min	Max	Percent maturing	Compliant
0	36	x	X%	X%	X%	Yes
36	60	x	X%	X%	X%	Yes
60	192	x	X%	X%	X%	Yes
Total		x			X%	

Interest rate maturity timeline



Interest rate hedging policy compliance timeline

Year	Min	Max	Actual	Compliant
0-1	60%	90%	X%	Yes
1-3	50%	90%	X%	Yes
3-5	30%	70%	X%	Yes
5-8	0%	70%	X%	Yes
8-9	0%	40%	X%	Yes

FX hedging

	NZD amount	Currency amount	Less than 1 year
USD	0	0	0
AUD	0	0	0
Total in NZD	0		

No FX hedges in place at month end

APPENDIX

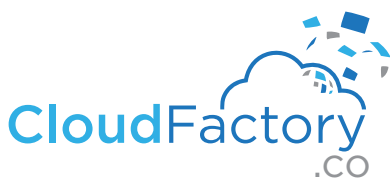


ABOUT CLOUD FACTORY

Your Business Solutions Partner

The Cloud Factory team approach to delivery of solutions and support is truly values by customers and we look to maintain and grow our partnerships for many years. As a trusted partner to clients throughout Australia we focus on the entire solution life-cycle, i.e. implementation, go-live and ongoing support for Finance, Project Management, Distribution, Warehousing, EDI to Service whilst integrating Travel and Expense, E-Commerce, Point of Sale (POS), AP Automation, Time-sheets, Payroll which are all developed and supported for the ANZ marketplace.

The Australian economy is underpinned by strong institutions, an exceptional services sector and an ability to respond to global changes and our clients mirror that by partnering with MYOB, SAP or Microsoft who they feel are a safe and strategic partner alongside the Inecom team. For our part we demonstrate long term experience and tenure in consulting and implementation of solutions.



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